

## **OR Sustainable Revenue Report**

2025



Sustainable Revenue in OR Business



## **OR's Sustainable Revenue**



Source: 56-1 One Report 2024 (Publish Date : March 3, 2025) | PTT Oil and Retail Business

In 2024, sales and service income comes from 89.2 % of **Mobility business**, which highlight our operation related to the oil and retail businesses as a PTT Group flagship company.

OR is committed to creating seamless mobility in line with future energy consumption trends by expanding its scope of business operations from an Oil Ecosystem to an Energy Solution Ecosystem.

OR is the leading retailer of petroleum products in Thailand and aims for PTT Stations to be a Physical Platform for business expansion related to Mobility and Lifestyle. Currently, there are Stations equipped with EV chargers under the EV Station PluZ Brand, with plans to expand its network to cover major routes nationwide. Additionally, in response to demand for clean energy, OR has introduced solar rooftops to PTT Stations, which help reduce costs of investments in infrastructure and cut carbon dioxide emissions, thus contributing to the advancement towards a low-carbon society in the future.

As for the commercial marketing business group, OR not only sells petroleum products and other products, but it is also a national retail leader for commercial sales of aviation fuels, fuel for marine vessels and industrial users and LPG.

## **OR's Sustainable Revenue**



OR is committed to supporting the transition to a sustainable economy and advancing Thailand's decarbonization efforts by offering products and services that contribute to the environmental objectives of the EU Taxonomy—specifically, Climate Change Mitigation. While OR is not directly subject to EU regulatory reporting requirements, it has voluntarily considered the EU Taxonomy objectives to define and classify its green products.

The key product and service categories identified under OR's green products include EV station PluZ, Solar Rooftop Installation Service (Energy Solution Business), and biofuels.

Sustainable Revenue(1)	FY 2021	FY 2022	FY 2023	FY 2024
Total Sustainable Revenue (THB)	268,653,771,805	374,617,814,743	350,797,318,363 <sup>(2)</sup>	318,746,385,149
Total Revenue (THB)	515,744,923,339	793,462,675,285	772,694,958,334	726,842,933,265
Percentage of Sustainable Revenues (%)	52%	47%	45%	44%

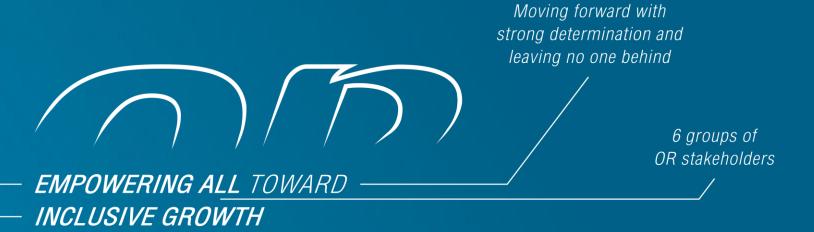
<sup>(1)</sup> Sustainable revenue refers to revenue from OR Green Product covering the products driving the positive impact on ESG and avoiding risk on ESG, as well as products with sustainable objectives

<sup>(2)</sup> OR began recording sustainable revenue from the EV Station PluZ Network and Solar Rooftop Installation Service (Energy Solution Business) starting in 2023.

## **OR's Sustainable Revenue Classification**



OR Sustainable business activities	Description	Key achievement/Threshold	Substantial contribution
EV Station PluZ Network	OR has been expanding its EV Station PluZ network to meet the rising demand for electric vehicles (EVs) in Thailand. Company installs, maintenances and repairs of charging station for electric vehicles in buildings and parking spaces attached to building of PTT Station which operated by both OR and dealers. Moreover, EV Station PluZ is expanded outside PTT Station as well.	EV Station PluZ coverage across 77 provinces with 2,356 DC connectors. See progress of this activity in: <u>Link for progress of EV Station PluZ</u> (PDF ρ12).	Climate Mitigation
Solar Rooftop Installation Service (Energy Solution Business)	OR plans to increase solar rooftop installation both inside and outside PTT Station. OR also establishes a new business model that serves commercial customers' sale of solar power from Solar Rooftop, Floating Solar, and Solar Farm Systems, to help reduce electricity costs and greenhouse gas emissions. In this regard, OR acts as the investor, designer, installer, and maintainer throughout the life of the Private Power Purchase Agreement (PPA), or 15-25 years. OR also supports and encourages its partners (dealers) at PTT Stations, as well as industrial customers, to install Solar Rooftop systems. See progress of this activity in: Link for progress of installed solar (Section: Outstanding projects and performance)	The cumulative installations of commercial customers were recorded at 36.5 MWp. See more progress about this activity in: Link for progress of installed solar (Section: Outstanding projects and performance)	Climate Mitigation
Biofuels	OR support consumers in reducing environmental impacts through the use of OR products or services; and in turn supporting government initiatives to promote the use of biofuel (e.g. Biodiesel B100 and ethanol). The production of these biofuels utilizes various feedstocks—including cassava, molasses, sugarcane juice, crude palm oil, semi-refined palm oil, stearin, and used cooking oil (UCO subject to the specific technologies employed by each facility and the prevailing feedstock prices at the time. The biofuels make a significant contribution to the climate change mitigation objective by reducing greenhouse gas emissions.	In 2024, the sale volume of oil product blended with biofuels including: - B7, B10, B20, and B100 which are refer to diesel fuels blended with biodiesel at proportions of 7%, 10%, 20%, and 100%, respectively E10, E20, and E85 which refer to gasoline blended with ethanol at 10%, 20&, and 85%, respectively Sustainable Aviation Fuel (SAF) And are reach more than 10,523 Million Litres (ML).	Climate Mitigation



Harnessing OR competencies to support, fulfill, and elevate

Sustainable growth
with Living Community,
Healthy Environment, and
Economic Prosperity

OR เติมเต็มโอกาส เพื่อทุกการเติบโต ร่วมกัน